



WINDERMERE SCHOOL

FOUNDED 1863

CANDIDATE INFORMATION

Revenue Director



REVENUE DIRECTOR

Windermere School has taken the positive steps to build a future, in a changing and challenging environment for independent schools. By putting business management into the everyday, Windermere Education Trust Ltd has a plan to strengthen the educational experience, with dynamic, future ready and visionary leadership. The post of Revenue Director will be pivotal in building additional opportunities for the students, community and wider stakeholders of Windermere Educational Trust Ltd by thinking outside the box to test ground-breaking approaches to the business of independent education.

As the Revenue Director, you will be required to scope, cost, present and embed revenue generating opportunities, using our UNESCO world heritage site location and facilities in performing arts, sport, adventure and education. You will be able to consider term-time and holiday clubs, conferences, events, professional development, and business partnerships, enhancing what makes Windermere School a wonderful place to learn, develop and thrive.

Windermere Educational Trust Ltd is proud to be a Sunday Times Parent Power 2026 Top 10 school in the North West of England. The right applicant will retain this ethos and will also need to be sensitive to the needs of our key stakeholders, the pupils, parents and staff and work collaboratively with academic and operational staff.

THE BENEFITS OF WORKING AT WINDERMERE



Pension Scheme

Windermere School offers a generous employer pension contribution



Meal Allowance

Free and delicious three course lunch daily



Fee Remission

Up to 70% for full time permanent teaching staff



Counselling Service

24-hour independent helpline for staff



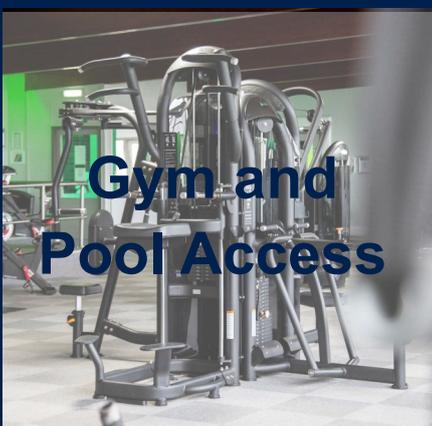
Free Onsite Parking

Free onsite parking provided for staff across all campuses



Free Online Training

Access to free online TES training courses



Gym and Pool Access

Staff discount at local gym and pool



Laptop Provided

A work laptop provided for all teaching staff



Staff Refreshments

Tea, coffee and snacks provided in the staff room

SUMMARY OF THE ROLE

Job Title

Revenue Director

Salary

£50,000 – £60,000 per annum

Closing Date

Monday 2 February 2026. Interviews will be held week commencing 9 February 2026. A presentation will be part of the interview process.

Job Description

The role pays £50-60k (dependent on experience and strength of plans at interview), with a performance related bonus to be discussed with the school at onboarding. There will be 33 days paid holiday, including 8 bank holidays per annum.



JOB DESCRIPTION

KEY REQUIREMENTS

- Event development – logistics, scheduling, pricing, marketing and building sustainable bookings
- Strategic scheduling – aligning planned activities with the school calendar to build opportunities for shared working
- Business planning to provide costed, managed opportunities – there is a target revenue to generate of £1.5m in 2026 (including summer school,
- Holiday clubs and additional revenue opportunities to be developed in post and some established provisions
- Operational logistics
- Analysing financial data to identify revenue opportunities.
- Developing and implementing strategies to optimize revenue streams.
- Overseeing the revenue collection process to ensure efficiency.
- Collaborating with departments to align financial operations with business goals.
- Preparing reports on revenue generation and financial performance.
- Ensuring compliance with educational and financial regulations and policies.
- Monitoring market trends to identify new revenue opportunities.
- Leading team members involved in revenue generation activity
- Working with safeguarding, estates and compliance to ensure safety of events and maintenance of quality of educational experience
- Representing the school in the business community, working with community development lead to build the reputation of the school
- Develop onboarding process where children and young people are involved in revenue generation activities, that aligns with the admissions policy.

SKILLS AND QUALIFICATIONS

- Degree preferable
- Networking
- Strategy development
- Contract management
- Bids and procurement
- Diary management
- People leadership
- Data analysis
- Report building and sharing
- Problem solving skills
- Excellent interpersonal and communication skills
- Knowledge of financial regulations and compliance are essential
- Proficiency in financial software and tools is also important for this position

SAFEGUARDING STATEMENT

Windermere School is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment.

Applicants must be willing to undergo child protection screening appropriate to the post, including checks with past employers and the Disclosure and Barring Service.



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